



# The slant...

Volume 20 Issue 2

Summer 2008

## Points of Interest

- New Board Members announced
- Award Recipients announced
- Join SALGBA April 26-29, 2009 in majestic Denver, CO for the 27th Annual Conference & Expo

Long time SALGBA member Len Leto with the State of New Jersey announced his retirement effective June 30, 2008. Join SALGBA in wishing Len well with his new job as a retiree.

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## President's Letter...

By Randy Waterman

I look forward to serving as the SALGBA president over the next twelve months and during that time hope to make some improvements that will make SALGBA an even more valuable resource to you. Some of the things the board would like to accomplish this year include: making our website more robust by adding resources and links to things you can use; expanding our marketing and PR opportunities; surveying our members to determine how to best meet current and future needs; and putting together another first class annual conference. If you'd like to get more active in SALGBA, don't be shy – volunteer to participate on a committee, tell us how you'd like to see the website improved or send us your ideas for topics for next year's conference. And when you get an electronic survey from us, take a few minutes to give us your valuable input.

This year's conference in San Diego was a resounding success. In a year when public entity

budgets are tight, the conference set attendance records, which tells me that you (and your employers) feel it is worth the time and expense to attend. I couldn't agree more – SALGBA is the one conference I wouldn't miss. I want to thank all of our sponsors and associate members for providing a lot of good information and helping to keep the cost of our annual conferences very affordable for all of us jurisdictional members. They are also an invaluable part of the networking opportunities at the conference.

The 2009 conference is being held in Denver, Colorado in the Omni Interlaken Resort (April 26-29). Get it on your calendar now and plan to attend. My challenge to each of you is to spread the word about SALGBA to your public sector health benefits colleagues (and even some of the vendors with whom you do business) and get them to join and attend next year's conference. I think that they too will discover that SALGBA is by far the biggest bang for the

buck! For more information about SALGBA please visit our website at [www.salgba.com](http://www.salgba.com).

I hope you are all having a healthy and prosperous year and are successfully winning the battle with the challenges we face every day in our always interesting jobs – it's never boring! If there's any way we (that includes all of our members) can help with some of those challenges, just ask. In the mean time, think about getting more involved in SALGBA. You might be surprised just how much fun it is.



Randy Waterman  
Sparks, NV

## SALGBA 2008 LIFETIME ACHIEVEMENT AWARD PRESENTED TO RON MEYER

Throughout a long and varied career, Mr. Meyer has held positions which touch the lives of individuals and their benefit choices. From 1987 until 1993, he served as the Assistant Executive Director of the Missouri State Employees' Retirement System. Prior to that, he held positions as the Director of the Missouri Medicaid Managed Care Capitation Program, as a Dialysis Unit Administrator for University Hospital and Clinics; and as a Hospital Corpsman for the United States Navy.

Mr. Meyer has always taken an active interest in activities which enhance his professional capabilities. He has previously served as president and treasurer of the State and Local Governments Benefits Association. Mr. Meyer is a very well respected professional in the industry as well as a member of a SALGBA.

## SALGBA Board welcomes three new members...

*The SALGBA Board is proud to welcome three new members Hubert Lincecum with the Louisiana Office of Group Benefits, Pete Hans with Waukesha County, Wisconsin, and Scott Mixon with FBMC.*

Hubert and Pete were elected to the board by the SALGBA membership and bring

both local and state benefit experience to the group. Scott was appointed to the newly created second associate member advisor position which was created by the board this past year. The additional associate advisor position was added to increase the input received from associate members. Without the support of associates SALGBA could not provide the level of service to jurisdictional members so input from associates is very important.

## Are Your First Responders Prepared For Their Own Emergencies?

LifeNet Card Provides Quick Access to Vital Health Information\*

By Leslie Ryser, Freelance Writer

Since the 2001 terrorist attacks, communities throughout America have directed scores of resources toward preparing for man-made and natural disasters. State and local emergency responders are at the forefront of this effort – not only reacting to life threatening situations but also advocating and educating the public about the importance of preparing for the unexpected.

The big question: Are your first responders prepared to face their own unforeseen emergencies? For example, if one of your law enforcement officers was critically injured on the job and unable to speak, would someone be able to quickly provide vital health information about that officer to paramedics and the hospital?

Chances are the answer is “no.” In fact, statistics show that a staggering 81% of all emergency patients – including first responders – must be treated without enough medical information to make fully knowledgeable treatment decisions.

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## 2008-2009 SALGBA Board of Directors

### **OFFICERS**

#### **President**

Randy Waterman  
City of Sparks, NV  
431 Prater Way  
Sparks, NV 89431  
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#### **President-Elect**

Rick French, CGBA  
City of Garland, TX  
PO Box 460873  
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rfrench@ci.garland.tx.us

#### **Treasurer**

Cindy Kirk, CGBA  
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Bryan, TX 77803  
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### **DIRECTORS**

Joe Golson, CGBA, CEBS  
Employees Retirement System of TX  
18th & Brazos Streets  
Austin, TX 78711  
joe.golson@ers.state.tx.us

Pete Hans, CGBA  
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phans@waukesacounty.gov

Hubert Lincecum, CGBA  
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hlincecum@ogb.state.la.us

Chuck Griffith, CGBA  
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### **PAST PRESIDENTS**

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### **ASSOCIATE MEMBER ADVISOR**

Roger Holland  
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FBMC  
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Tallahassee, FL 32303  
smixon@fbmc-benefits.com

### **Executive Director**

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PO Box 220  
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## SALGBA General Business Meeting Minutes March 2008

The SALGBA General Business meeting was called to order by President, Debbie Juul with LACERA at 8:22 am. Ms. Juul announced that SALGBA had transitioned from services provided by EKU to services provided directly by Tina Scott and her new company. Ms. Juul stated with the growth of the association a full time person was needed. She also recognized 2008 as the largest SALGBA annual conference to date with almost 500 attendees.

The first order of business was to review the 2007 General Business Meeting Minutes. Chuck Griffith with Bernalillo County, NM made a motion to approve the minutes, there was no discussion. Randy Waterman with the City of Sparks, NV, seconded the motion. A vote was taken and the motion to accept the 2007 General Business Meeting Minutes as presented was approved unanimously.

SALGBA Treasurer, David Kester with Harris County, Texas presented the Annual Treasurer's Report. The report includes 2007 Fiscal Year closing figures which show cash balance of \$189,141 revenues of \$325,406 and expenditures of \$131,805. The Fiscal Year ending June 30, 2007 shows a net of \$-6,399 and a cash balance of \$182,742.

The report also included available information for the fiscal year July 1, 2007 through June 30, 2008, which does not reflect what will be the ultimate cash balance as of June 30, 2008 once conference expenses are paid. Fiscal Year (beginning July 1, 2007) revenues to-date are \$195,094 and expenditures to-date are \$127,912 leaving a net, of \$67,182 and a current cash balance of \$249,924. At the conclusion of the report, Rick French with the City of Garland, TX, made a motion to accept the Treasurer's Report and Chuck Griffith with Bernalillo County, NM, seconded the motion. The vote passing the motion was unanimous.

Cindy Downey presented the 2008-2009 slate of officers. As President is Randy Waterman with the City of Sparks, NV; as President-Elect, Rick French with the City of Garland, TX; and as Treasurer, Cindy Kirk with the City of Bryan, TX. In addition, Ms. Downey announced the newly elected Board Members, Hubert Lincecum with the State of Louisiana and Pete Hans with Waukesha County, WI.

Debbie Juul turns the SALGBA Presidency over to Randy Waterman. Mr. Waterman thanked Debbie for her hard work and dedication to SALGBA and presented her with a plaque. Randy also recognized Tina Scott and her staff for their work on making the 2008 conference a wonderful and successful meeting.

Door prize drawings then took place with the following winning American Express Gift Cards for their participation in the exhibit hall bingo card game: Scott Payne, Kari Jo Zika, Gwen Feit, Allan Kujala, Nicki Pfleider, and Pete Hans. The Grand Prize Winner of up to \$1000 towards attendance at next year's conference in Denver, Colorado (drawn from tickets issued for returned evaluations) was Krista Britt with Harris County, Texas.

Randy encouraged everyone to attend our 27<sup>th</sup> Annual Conference next year in Denver, Colorado April 26-29.

A motion to adjourn was made by Hubert Lincecum and seconded by Elin Meyer. The motion passed unanimously.

## SALGBA 2008 JURISDICTIONAL MEMBER OF THE YEAR...BONITA MCCOY

Congratulations to Bonita McCoy, she has been a member of SALGBA for 7 years. During this time she has attained her CGBA designation and recertification as well as serving on the CGBA committee every year. Bonita has assisted in many ways with each SALGBA conference including moderating at several national conference sessions.

Bonita attended national SALGBA conferences in Seattle, Orlando, San Antonio, Scottsdale, Louisville, New Orleans as well as regional conferences in Dallas.

Bonita is well regarded by everyone involved with SALGBA and has always been ready to help however she can, with a smile on her face, and maybe a smart quip or two. CONGRATULATIONS BONITA!

## SALGBA 2008 ASSOCIATE MEMBER OF THE YEAR...GORDON SHERARD

Gordon has been a long time member and supporter of SALGBA. He has served on the board or directors as the associate member advisor and has attended numerous conferences. SALGBA is very proud to honor Gordon Sherard with the 2008 Associate Member of the Year Award.

Gordon had this to say in response...

"This is a culmination of a number of years of support of SALGBA by many individuals at FBMC, so I view this as more of a team award than an individual award," said Sherard.

CONGRATULATIONS GORDON!!

## 2008 PLATINUM SPONSORS



## SALGBA 2008 EXEMPLARY EFFORTS IN BENEFITS PROFESSION AWARD

The State and Local Government Benefits Association (SALGBA) presented its Exemplary Efforts in Benefits Profession Award to the University of Texas Medical Branch (UTMB) Electronic Health Network telemedicine program during its March 9 – 12 national conference at the Hyatt Regency Mission Bay Spa & Resort. Created by SALGBA three years ago, this annual award recognizes best practices in public-sector employee benefits programs that substantially reduce costs, increase member awareness, improve member education, or enhance member wellness.

Digital Medical Services® and the virtual physician office are high on the list of UTMB achievements that SALGBA is recognizing through this award. Equipped with the latest technology, including interactive video, broadband communication, input from medical devices, and electronic medical records, UTMB's medical studios enable physicians to see patients anywhere on their network, anywhere in the world. Special medical carts at remote clinics contain a videoconferencing system, a digital stethoscope, and many other electronic devices needed to give the "virtual physician" real-time diagnostic-quality patient images and information.

UTMB's telemedicine programs serve health care consumers in a wide variety of settings including public schools, community clinics, correctional facilities, hospitals, corporate offices, construction sites, and even the South Pole. UTMB established its Electronic Health Network in 2004 to make its extensive array of electronic health-care-delivery tools and services available to more health care providers and patients throughout the world. Among its target customers are organizations confronting the challenge of providing or managing health care services for a set group of patients with limited funds and employers that need to ensure the health, wellbeing, and safety of their workforce.

With responsibility for health care benefits covering more than five million employees and a gross health benefits expenditure of more than \$14 billion each year, SALGBA's jurisdictional members are keenly interested in the promise that UTMB's Electronic Health Network holds for the long-term future of quality health care delivery in the U.S. "SALGBA is very excited to extend this honor to UTMB," said Ms. Tina Scott, the association's executive director. The Electronic Health Network is an outstanding program that is very deserving of this year's Exemplary Efforts in Benefits Profession Award."

"This is an important honor for us, coming from such a significant employee benefits group," said Dr. Glenn Hammack, executive vice president of the UTMB Electronic Health Network. "This recognition of how our services are valued from outside the telemedicine arena is especially meaningful. It shows how our technologies bring practical value as a health benefit."

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## SALGBA 27th Annual Conference

### April 26-29, 2009

## Omni Interlocken Resort in Denver, CO

Registration will open in November 2008

## THANK YOU TO OUR 2008 SALGBA CONFERENCE SPONSORS!

### SALGBA 2008 SPONSORS

#### Platinum Sponsors

Aetna  
 CIGNA  
 Consult A Doctor  
 Express Scripts  
 Humana  
 Ingenix  
 International Foundation of Employee Benefit Plans  
 McGriff, Seibels, & Williams  
 Medco  
 Mercer  
 Pharmaceutical Strategies Group  
 Prescription Solutions  
 The Segal Company  
 The Standard  
 UnitedHealthcare

#### Diamond Sponsors

Catalyst Rx  
 Health Dialog

#### Gold Sponsors

Allergan  
 Aon Consulting  
 EyeMed Vision Care  
 Holmes Murphy & Associates  
 SafeGuard Dental & Vision  
 VSP

#### Silver Sponsors

APS Healthcare  
 ARAG  
 Great-West Retirement Services  
 Nurun  
 Urix, Inc.

#### Bronze Sponsors

HRAdvance

### SALGBA 2008 Exhibitors

ActiveHealth Management  
 Aetna  
 Allergan  
 Alliance Work Partners  
 American Health Holding, Inc.  
 Aon Consulting  
 APS Healthcare  
 Asparity Decision Solutions  
 CareGuide  
 Carena, Inc.  
 Catalyst Rx  
 CIGNA  
 Consult A Doctor  
 Coventry Health Care  
 CVS Caremark  
 Epic Hearing Healthcare  
 Express Scripts  
 EyeMed Vision Care  
 FBMC  
 Fiserv Health  
 Gallagher Benefit Services, Inc.  
 Gordian Health Solutions  
 Hartford  
 HDM Corp  
 Health Dialog  
 Humana  
 Ingenix  
 International Foundation of Employee Benefit Plans  
 McGriff, Seibels, & Williams  
 Medco  
 MemberHealth, LLC  
 Mercer  
 Minnesota Life  
 MultiPlan  
 Navitus Health Solutions, LLC  
 Nurun  
 Part D Advisors, Inc.  
 Pharmaceutical Strategies Group  
 Prescription Solutions  
 SafeGuard Dental & Vision  
 Smith & Nephew Orthopedics  
 The Segal Company  
 The Standard  
 Thomson Healthcare  
 TMG Health Inc.  
 UnitedHealthcare  
 UnitedHealthcare Specialty Benefits  
 URAC  
 Walgreens Health Initiatives  
 WellPoint NextRx  
 Wellpoint, Inc. - Employer Group Retiree

# 2008 CGBA Designations Awarded

## Fall Newsletter State of Things To Highlight the Southeast Region

The following individuals were recognized with the Certified Government Benefits Program Lifetime Certification:

**CINDY DOWNEY**  
*The Best-Health Plan*

**RAYMOND FOX**  
*Fox, Trahin & Fox, Inc.*

**CINDY KIRK**  
*City of Bryan, TX*

**BONITA McCOY**  
*Oklahoma Group Insurance Board*

**RON MEYER**  
*Missouri Consolidated Health Care Plan*

**CAROLYN VAN DYKE**  
*City County Insurance Services*

The following individuals received re-certification in the CGBA program:

**Bob Jordan**  
*Teachers Retirement System of TX*

**JoAnn Looten**  
*MO Employees Retirement System*

**Cindy Purinton**  
*Travis County, TX*

**Linda Spacek**  
*City of San Marcos, TX*

**Marianne Woods Wiley**  
*Teachers Retirement System of TX*

The following individuals received CGBA certification:

**Zelda Blue**  
*Fort Bend County, TX*

**Sophie Dear**  
*Kent County, DE*

**Frank DiLorenzo**  
*Teachers Retirement System of TX*

**Mary Habel**  
*Commonwealth of Virginia*

**Peter Hans**  
*Waukesha County, WI*

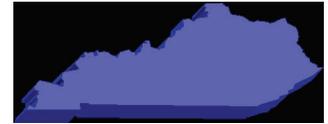
**Patricia McWilliams**  
*Montgomery County, TX*

**Robin Vincent**  
*Harris County, TX*

**Mark Washington**  
*Fort Worth, TX*

**Randy Waterman**  
*City of Sparks, NV*

**Kari Jo Zika**  
*City of Denton, TX*



Kentucky



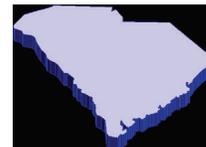
Florida



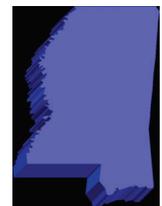
Alabama



Tennessee



South Carolina



Mississippi



Georgia



North Carolina

# April 26-29, 2009

## SALGBA 27TH ANNUAL CONFERENCE

### Denver, CO



### Omni Interlocken Resort

#### SALGBA Room Rate

\$124.00 - Jurisdictional (Public Entity Employee)

\$169.00 - Associate (Corporate)



Registration for the conference will open in November 2008. We hope you will join fellow SALGBA Members and colleagues for another great SALGBA educational experience!

### *FUTURE CONFERENCE DATES / LOCATIONS*

2010 SALGBA Conference  
Indianapolis, IN

### 2009 Call for Presentations & 2009 Sponsor/Exhibitor Prospectus

have been  
released. Forms can be lo-  
cated at [www.salgba.com](http://www.salgba.com)  
or  
contact the National  
Office at  
[salgba@salgba.com](mailto:salgba@salgba.com)

### ...Are Your First Responders Prepared For Their Own Emergencies?

LifeNet, a Richmond-Kentucky based company is working to reverse this trend. The company has created the LifeNet Card, a personal emergency information card that allows an individual to conveniently store and transport over 500 pages of medical history and data.

"In an emergency, having immediate access to medical information can literally mean the difference between life and death," said Max Smith, CEO of LifeNet. "The purpose of the LifeNet Card is to place important medical data at the fingertips of paramedics and hospital personnel so they can quickly make the best treatment decisions possible."

Smith continued, "The LifeNet Card is particularly valuable for state and local government employees with hazardous jobs such as law enforcement officers, emergency response members and highway construction and maintenance workers. The card is a potentially life-saving addition to an employee benefits package."

Approximately the size of a credit card, the LifeNet Card is designed to fit any computer USB port and works on any windows based operating system. Most emergency vehicles nationwide are now required to carry laptop computers, providing immediate access to critical LifeNet Card information such as medications currently being taken, blood type, emergency contacts, and any special needs and/or chronic health issues.

Card users have the option of loading information into three areas of the card. The first area provides current medical data needed for emergencies. The second section lists historical personal medical information necessary for hospital and doctor visits. The third section holds life documents such as contracts, wills and other important information. The life documents section of the card is protected by a personal password and encrypted coding which provides the highest level of security for the card holder.

Uploading information to the card is simple and may be done through the LifeNet website. Once the client submits and verifies the accuracy of the information provided, a new LifeNet Card is shipped for immediate use. Cards may be updated any time at no additional cost.

"LifeNet is committed to exceptional customer service," said Barb Griec, President of LifeNet. "Our company is built on a philosophy of providing a quality product at an affordable price. To that end, all of our cards come with a one-time purchase price so there are no unexpected or hidden costs."

LifeNet Cards range from \$89 - \$199 depending on the level of information included. Duplicate cards may be purchased for \$45.

# State and Local Government Benefits Association

...the premier organization for public sector benefits professionals

## Membership Application

Entity \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Position/Title \_\_\_\_\_

Website \_\_\_\_\_

Referral Source:  Website  SALGBA member  Other \_\_\_\_\_

How did you hear about SALGBA? \_\_\_\_\_

What do you most hope to gain from your membership? \_\_\_\_\_

## Membership Descriptions

### Jurisdictional Member

A public sector entity actively engaged in administering an employee benefits program. Jurisdictional members may vote at the annual business meetings and are eligible to serve on the Board of Directors. The Secondary Member is a reduced fee for additional members from the same entity however there must be a Primary Member from the entity on file or applying.

Membership Type:  **Primary Entity Member \$195**       **Secondary Entity Member \$50**  
 Local Government       School/University       State Entity       Other: \_\_\_\_\_

### Associate Member

A consultant organization, insurance company or other professional group that is a seller of employee benefits services, not a purchaser. Associate Members do not vote or serve on the Board, except in the nonvoting capacity of Associate Member Advisor. They are encouraged to serve on committees. The Secondary Member is a reduced fee for additional members from the same entity however there must be a Primary Member from the entity on file or applying.

Membership Type:  **Primary Associate Member \$300**       **Secondary Associate Member \$150**  
 Company Type:  Dental/Vision  Health Insurance  Pharmaceutical Company  Software Management  Consultant  
 Other (Please explain) \_\_\_\_\_

### Payment Information

The annual membership fee is due with this application. Payment may be made by check and payable to SALGBA, or by credit card. In order to pay by credit card please contact the SALGBA National Office at 859.622.2535 or visit [www.salgba.com](http://www.salgba.com).

Please submit completed application with payment to:

SALGBA  
 PO Box 220  
 Big Hill, KY 40405  
 Phone: 859-985-0720; Fax: 859-985-0723  
[salgba@salgba.com](mailto:salgba@salgba.com)

NON-PROFIT EDUCATIONAL ORGANIZATION

Signature \_\_\_\_\_ Date \_\_\_\_\_

**REFLECTING ON SALGBA'S HISTORY  
HONORING THE LEGACY INSPIRES US FOR**

SALGBA  
PO Box 220  
Big Hill, KY 40405

Phone: 859-985-0720  
Fax: 859-985-0723  
E-mail: [tina.scott@salgba.com](mailto:tina.scott@salgba.com)

**[www.salgba.com](http://www.salgba.com)**

***PLEASE BE SURE TO NOTE  
THE NEW SALGBA ADDRESS  
FOR FUTURE  
CORRESPONDENCE***

*Don't forget to mark your calendars for  
the 2009 SALGBA Annual Conference  
April 26-29 in Denver, Colorado at the  
Omni Interlocken Resort.*

### **SALGBA UPDATES**

- ***2009 Sponsor/Exhibitor Prospectus has been sent out to associate members.***
- ***2009 Conference Registration will open in November. Watch for your email invitation.***
- ***SALGBA is also undergoing some website renovations which will appear in the fall. We are trying to make our site more user-friendly and advantageous to our members! Some of the changes will include a more user friendly discussion board for email inquiries; a blog; an RFP depository where members can download sample RFP's or RFP links; and a downloadable membership directory so that information is always current.***